

CASE STUDY

Helping Customers Succeed Vietnam Air Traffic Management (VATM)

Challenge

- Providing VATM access to qualified, safe and reliable trainees who enhance the operational safety culture and increases capacity through a shared training model.

Results

- To date 20 students are enrolled with Airways in New Zealand.
- Qualified, proven, safe and reliable trainees ready for on-the-job training.

Feedback



“Airways NZ is one of the best ATC training centres in the world. It has the finest equipment and facilities and we were also astounded by how friendly and supportive Airways instructors and support staff are. We’re certain that if you come to Airways NZ, you will enjoy the time here just as much as we have.”

Vu Quang Huy

Airways New Zealand
26 Sir William Pickering Drive
Russley, Christchurch 8053
www.airways.co.nz
info@airways.co.nz

The customer

The Vietnam air navigation service provider (ANSP), Vietnam Air Traffic Management Corporation (VATM) is responsible for air traffic services across two flight information regions (FIRs) which include 8 international and 13 domestic airports.

Due to the strategic location and density of airspace it is a priority for VATM to ensure safety, as regularity and efficiency of flight operations contribute to the development of air transport in the Asia-Pacific region.

VATM view Airways as a quality provider of ATC training and have partnered with Airways in a shared training model to access qualified, safe and reliable trainees for its operational environment.

Airways solution

VATM ab initio students are fee-paying students, selected jointly by VATM (cultural fit) and by Airways (cognitive ability) using SureSelect recruitment and selection tools. Following successful selection the students are streamed and enrolled by Airways to either the Aerodrome and Approach Procedural training or Area Control Surveillance and Procedural training. The enrolment is a contractual relationship between the student and Airways, inclusive of course fees.

Airways delivers the training using its comprehensive competency training and assessment system approved by the Civil Aviation Authority Vietnam (CAAV).

Throughout the training Airways keeps VATM up to date with timely progress reports as well as the pastoral care status of each student.

All students who successfully complete the training are eligible for a CAAV ATC student licence and are guaranteed on job training with VATM.

The shared training model provides VATM with on-the job qualified, proven, safe and reliable trainees to enhance its safety culture for little financial cost.

Working
SMARTER
TOGETHER

20 
Students
enrolled in the
programme

100% 
Access to qualified
proven, safe and
reliable students

CASE STUDY | VATM



The inherent value

VATM trainees benefit from a supportive learning environment with a low instructor to student ratio. The programme includes both theoretical and applied training, using Airways' own Total Control simulator suite. Total Control provides unparalleled realism and sophisticated real world simulation to ensure that students thrive in their studies. Students also enjoy access to advanced online learning technologies

VATM students either share rented accommodation or live in homestay arrangements during their time with Airways. Living in New Zealand provides them with a unique opportunity for English immersion and exposure to the New Zealand cultural environment



Studying with Airways provides VATM with a quality competency based training system, to meet VATM's on-the-job training (OJT) requirements at no cost to VATM; either in trainee selection or training pre-OJT, which is funded by the individual students, who are highly motivated and engaged.

This provides VATM with the flexibility to scale up or down with no impact on its resources and there is no cost of failure (time, money, effort) as only proven ATC trainees start OJT.



Shared training model



Airways has been a trusted training provider for organisations throughout the world for more than 50 years. With customers in Asia, the Middle East, Africa, the Pacific and North America, Airways is constantly improving training delivery and tools.

